

# QUALITYPRO CERTIFICATION

As the pest management industry's largest and fastest growing certification body, QualityPro equips companies with the tools and resources they need to streamline business operations, educate employees, improve customer relations, and embrace environmental stewardship. The QualityPro certification represents elite companies that meet the mark of excellence in pest management.

## QUALITYPRO STANDARDS

- > **Business Operations:** hiring standards, criminal background checks, on-boarding process, insurance, and employment application requirements
- > **Employee Testing & Training:** credentials in customer service, integrated pest management, and pest management in schools
- > **Consumer Relations:** communication with customers and contract requirements
- > **Environmental Protection:** product safety and IPM service

## QUALITYPRO PROCESS

- > Complete the application on this page or online at [www.npmaqualitypro.org/apply](http://www.npmaqualitypro.org/apply)  
Send print applications to QualityPro, 10460 North Street, Fairfax, VA 22030 or Fax: 703-352-3031
- > Upon receipt of the application, QualityPro will send you a Certification Handbook, application affidavit, and provide you with access to [www.qualityprotools.org](http://www.qualityprotools.org) where you will find all resource materials needed to become and remain certified (valued at more than \$1,000)
- > If you have been in business for two years, you will have six months from the date of your application to complete and return the applicant affidavit
- > Once the affidavit is received, QualityPro will determine your eligibility for certification
- > If certified, you will receive a certificate and gain access to marketing collateral on [www.qualityprotools.org](http://www.qualityprotools.org).

## CERTIFICATION BENEFITS

- > Access to the resources you need to prove the professionalism of your company
  - Fleet Management Toolbox
  - QualityPro Manager Training
  - Hiring forms that comply with state and federal regulations
  - And more!
- > QualityPro Schools and GreenPro exams
- > Once QualityPro Certified, marketing collateral including
  - Sample bid letters for potential clients
  - Logos to use on your promotional materials
  - Digital marketing toolkit
  - A customizable sales video about QualityPro
  - Increased recognition in the "Find a Pest Professional" search at [pestworld.org](http://pestworld.org)

**To learn more about how QualityPro can benefit you and your company, visit us at [www.npmaqualitypro.org](http://www.npmaqualitypro.org) or contact us at 703.352.6762 or [qualitypro@pestworld.org](mailto:qualitypro@pestworld.org).**

*"The QualityPro standards have become the foundation for my business. I can now instill a higher level of confidence in my employees, and provide extra value and peace of mind to current and potential customers."*

- Bobby Jenkins, ABC Home & Commercial Services

**A company will not be eligible for QualityPro until all qualifications are met. Until such time as the affidavit has been signed, received, and approved by QualityPro, no company may represent itself as QualityPro Certified.**

### QUALITYPRO FEE SCHEDULE

The application and annual costs are based on sales volume according to this schedule. Included in the fee is the ability to participate in service certifications and all support material needed to become and remain certified.

\$500,000 or less (\$250 fee)	\$2,500,001 - \$5,000,000 (\$1,000 fee)	\$25,000,001 - 50,000,000 (\$3,500 fee)
\$500,001 - \$1,000,000 (\$500 fee)	\$5,000,001 - \$15,000,000 (\$1,500 fee)	\$50,000,001 - \$100,000,000 (\$5,000 fee)
\$1,000,001 - \$2,500,000 (\$750 fee)	\$15,000,001 - \$25,000,000 (\$2,500 fee)	\$100,000,000 and above (\$7,500 fee)

### COMPANY INFORMATION

Company/brand applying for certification: \_\_\_\_\_

Main Contact: \_\_\_\_\_ Email Address: \_\_\_\_\_

Address: \_\_\_\_\_ Phone Number: \_\_\_\_\_

City: \_\_\_\_\_ Website: \_\_\_\_\_

State/Province: \_\_\_\_\_ Years in Business: \_\_\_\_\_

Postal Code: \_\_\_\_\_  We agree to the terms and conditions set forth in the QualityPro Bylaws

Country: \_\_\_\_\_  We are a member of NPMA

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Print Name: \_\_\_\_\_ Title: \_\_\_\_\_

Phone: (if different from above) \_\_\_\_\_ E-mail: (if different from above) \_\_\_\_\_

### Apply now for service certifications available to certified companies

- GreenPro (No additional fee)
- QualityPro Food Safety \$25 per technician tested, not due now
- QualityPro Schools (No additional fee)

QualityPro reserves the right to withhold certification to any company who shows a continuous pattern of willfully and intentionally violating or showing disregard for province, territory, state, and federal laws and regulation.

### Payment

Amount due: (see fee schedule)

- I will send a check
- Please call \_\_\_\_\_ at \_\_\_\_\_ to take my CC payment (name) (phone #)
- Please charge my:  Visa  MasterCard  American Express

Name on Card: \_\_\_\_\_ Signature: \_\_\_\_\_

Credit Card # \_\_\_\_\_ Expiration Date: \_\_\_\_\_ / \_\_\_\_\_

