A Note From MPMA
With the rising cost of postage meeting registration forms will not be sent out in regular mail anymore. Meeting notifications will be e-mailed and also on MPMA’s website at www.mipma.org.

Please send Rhonda your e-mail address at rwise@mipca.org if you would like to be added to the e-mail list.

SAVE THE DATE!
The Michigan Pest Management Association will be hosting the Summer Meeting and PAC Golf Outing in Frankenmuth, MI July 26-27, 2019. The Summer Meeting will be held at the historical Bavarian Inn Lodge.

Bring the whole family and enjoy everything The Bavarian Inn Lodge offers. Including the only Bavarian-themed indoor water park, a mega arcade, and an 18-hole indoor mini golf course!

The PAC Golf Outing will also be July 26, 2019 at the Fortress Golf Course. Come and enjoy lunch and 18-holes of golf on this beautiful course.

The Michigan chapter of Professional Women in Pest Management will also be meeting at 1:00 pm on Friday the 26th, for lunch, networking, and a panel discussion.

Contact Bavarian Inn Lodge at 1-855-652-7200 to make your reservation for MPMA’s Summer Meeting. Make your reservation by June 21, 2019 to receive MPMA’s room-block rate! MPMA’s group rate code is 12W3NZ.
The President’s Corner
By Pamela Blauvelt  MPMA President

Greetings everyone,

It looks like another beautiful Michigan summer is coming up fast. We've had an active and busy winter and are excited to tell you what the rest of 2019 has in store for you.

It's been a few years since the MPMA has hosted a summer meeting and we're excited to tell you about it. The summer meeting will be held in Frankenmuth, MI at the historic Bavarian Inn, for anyone who hasn't been there before, it's a great Michigan destination with something for most everyone. It's also a very family-friendly location. The meeting will be Friday July 26th and Saturday July 27th. The PAC golf outing will take place at 1:00 pm on Friday the 26th.

At the same time, 1:00 pm on Friday the 26th, the Michigan chapter of Professional Women in Pest Management will be meeting for lunch, networking, and a panel discussion. As always we encourage anyone/everyone (men, women, young people - spouses, vendors, everyone) to attend these PWIPM sessions where we learn more about the exciting opportunities, careers, and recruitment efforts we're making to attract new talent to the industry everyday. There'll also be some small opportunities to do some shopping for fun RWOPM (Real Women of Pest Management) gear.

We're asking that as many companies as possible try to send a few female employees/spouses to the event this year to make our networking event as valuable as possible.

And, to make our meetings and events even more impactful, we are in the process of conducting a membership survey on meeting and event preferences. We will make the results available as soon as we have compiled them. We do appreciate all of you taking the time to complete this brief survey.

Please remember that MPMA is sponsoring a year-long ACE (Associate Certified Entomologist) Study Workshop ending with a proctored ACE exam directly before the 2020 MPMA Winter Meeting at the Firekeeper's Casino. We walk you through the entire process and the study sessions are extremely valuable in helping to obtain certification. Please email Rhonda Wise at rwise@mipca.org or myself at pam@griffinpest.com to get the enrollment process started.

We will be announcing the details for the annual Michigan Pest Management Association Fishing Charter after we get the membership survey results back.

As always, proceeds from the ACE Study Workshop and MPMA Fishing Charter benefit our MPMA Scholarship fund. Watch for more information in the coming months.

We also want to make you aware of some upcoming National Pest Management Association events.

Academy - July 16-18, 2019 - Sheraton Grand at Wild Horse Pass - Phoenix, Arizona You can find more information at http://academy.npmapestworld.org/


Thank you for your time and your participation in the Michigan Pest Management Association.

Thank you,
Pamela Blauvelt
President, Michigan Pest Management Association
# DING DONG THE ITCH IS DEAD.

Control fleas confidently by preventing future populations with the IGR in Precor® products.

## COMPARISON CHART

<table>
<thead>
<tr>
<th>Feature</th>
<th>(S)-METHOFREN (PRECOR®)</th>
<th>PYRPROXYFEN</th>
</tr>
</thead>
<tbody>
<tr>
<td>The original/first insect growth regulator (IGR)</td>
<td>✓</td>
<td></td>
</tr>
<tr>
<td>Heavier-than-air molecule penetrates deep into carpets and upholstery where flea larvae develop</td>
<td>✓</td>
<td></td>
</tr>
<tr>
<td>IGR utilized in leading vet dispensed topically applied flea control treatments for dogs and cats</td>
<td>✓</td>
<td></td>
</tr>
<tr>
<td>Protects stored grain products from insect infestations</td>
<td>✓</td>
<td></td>
</tr>
<tr>
<td>Market leading government agency IGR for mosquito control larvicides*</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Prevents flea emergence for up to seven months</td>
<td>✓</td>
<td></td>
</tr>
<tr>
<td>Low odor and non-repellent</td>
<td>✓</td>
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*Go to ZOECON.com for the full story.
Michigan Pest Management Association
Summer Meeting Agenda
Credits– TBD

June 21, 2019
Cut off date to reserve rooms under the MPMA block at the resort. Reservations: 855-652-7200, group number 12W3NZ.

Thursday July 25, 2019
6:30 pm MPMA Board Meeting

Friday July 26th
7:15-8:00 am- Continental Breakfast and Registration
8:00-8:15 am- Introduction and announcements
8:15-9:30 am- Wildlife 101- Dale Hodgson Rose Pest Solutions BCE, CWCP
This session will include the basics of wildlife control including animal biology, trapping techniques, safety concerns and safety equipment.
9:30-9:40 am- Break
9:45-11:00 am- Wildlife 101 continued
11:00 am-12:00 pm- MDARD- Kevin Kern
1:00 pm- Annual PAC golf outing (please complete separate registration form on page 7 to register)
1:00 pm-3:30 pm- PWIPM luncheon and meeting sponsored by Syngenta
1:00 – 2:00 pm – Lunch provided – use time as a networking opportunity
2:00 – 3:00 pm Panel Discussion with women in the industry
3:00 – 3:30 pm PWIPM discussion & chance to purchase RWOPM (Real Women of Pest Management) gear
6:00 pm-7:00 pm- Cash bar
7:00 pm- Banquet

Saturday July 27th
7:15-8:00 am– Continental Breakfast
8:00-9:30 am- Tick Talk- Dale Hodgson Rose Pest Solutions BCE, CWCP
This session will focus on tick biology, control, and the increasing public health threat posed by ticks. Also safety considerations when dealing with ticks and animals associated with ticks.
9:30-9:45 am– Break
9:45-11:00 am- Mosquito Update- Mike Leahy Central Life Sciences & Dave Johnson APG
This session will cover mosquitoes common to Michigan and an update on public health threats associated with them. Also new technologies associated with mosquito control.
11:00-12:00 pm- General Membership Meeting
12:30 pm– Adjourn
REGISTRATION

Company Name_____________________________
Names Attending: (Please fill in appropriate rates:)

__________________________________________ $_______
__________________________________________ $_______
__________________________________________ $_______
__________________________________________ $_______
__________________________________________ $_______
__________________________________________ $_______
__________________________________________ $_______

Extra Banquets___# needed  X 46.00 each = $_______
Children’s Banquet.(12 and under) #____ X 26.00= $_______
                      Total Enclosed = $_________

Mailing Address:____________________________________________

_________________________________________________________

_________________________________________________________

City_______________________ST__________ZIP________________

ph#______-_______-___________

<table>
<thead>
<tr>
<th></th>
<th>Members</th>
<th>NON MEMBERS</th>
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<tr>
<td>Full Registration</td>
<td>$190.00</td>
<td>$238.00</td>
</tr>
<tr>
<td>Extra Banquet</td>
<td>$46.00</td>
<td>$46.00</td>
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<tr>
<td>Children's Banquet</td>
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<td>12 and under</td>
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Return this portion with check (payable to MPMA) to:
Michigan Pest Management Association
Conference Registration
P.O. Box 26546
Fraser, MI 48026
REGISTRATION DEADLINE July 5, 2019
Membership: In accordance with our bylaws, we have received the following applications for new membership. The names of the firms and their voting members are listed below. If any person has just cause as to why the applicant should not be a member they must protest in writing within 30 days of this publication. If no protests are received, their application will be submitted to the Board of Directors for consideration.

<table>
<thead>
<tr>
<th>Name</th>
<th>Title</th>
<th>Company</th>
<th>Address</th>
<th>Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>Pamela Blauvelt, President</td>
<td></td>
<td>Griffin Pest Solutions</td>
<td>2700 Stadium Dr. Kalamazoo, MI 49008</td>
<td>888-547-4334</td>
</tr>
<tr>
<td>Charles Bellgraph, Secretary</td>
<td></td>
<td>Aardvark Pest Management, Inc.</td>
<td>2925 Remico Street SW Grandville, MI 49418</td>
<td>616-530-9800</td>
</tr>
<tr>
<td>Bill Welsh</td>
<td>President</td>
<td>Rose Pest Solutions</td>
<td>8674 W ML Ave. Kalamazoo, MI 49009</td>
<td>616-292-4998</td>
</tr>
<tr>
<td>Andy Peterson, Past-President</td>
<td></td>
<td>North Shore Pest Control</td>
<td>175 43rd Street Bloomingdale, MI 49026</td>
<td>269-521-6462</td>
</tr>
<tr>
<td>Kevin Denardo</td>
<td></td>
<td>Eradico Pest Services</td>
<td>41169 Vincenii Court Novi, MI 48375</td>
<td></td>
</tr>
<tr>
<td>Heath Gorenflo, Vice-President</td>
<td></td>
<td>Terminix</td>
<td>1235 Roth Dr, Suite A Lansing, MI 48911</td>
<td>517-673-1117</td>
</tr>
<tr>
<td>Derek Haberski</td>
<td></td>
<td>Orkin</td>
<td>3769 Commerce Ct Wayne MI 48184</td>
<td>734-721-0450</td>
</tr>
<tr>
<td>Jason Sullivan</td>
<td></td>
<td>Action (WDI) Specialist, Inc.</td>
<td>P.O. Box 118 Manistee, MI 49660</td>
<td>231-723-6888</td>
</tr>
<tr>
<td>Steve Alcala, Pronto Pest</td>
<td></td>
<td>Pronto Pest Management</td>
<td>10130 Capital Street Oak Park, MI 48237</td>
<td></td>
</tr>
<tr>
<td>David Driver, Allied</td>
<td></td>
<td>Univar ES</td>
<td>20994 Bridge Street Southfield, MI 48033</td>
<td>(800) 888-4897</td>
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<tr>
<td></td>
<td>Representative</td>
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</tbody>
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MPMA
PO Box 26546
Fraser, MI 48026
(P) 586-296-9580
(F) 586-296-9581
MPMA Golf
Support your MPMA-PAC!!

Friday July 26, 2019
1:00- 1:40 Tee Times!

The Fortress Golf Course
950 Flint Street
Frankenmuth, MI 48734

$125 per person Donation – No Corporate checks, please!
includes golf & lunch on the course, Trophies & 18 holes w/cart

Register yourself or your group by e-mailing
Rhonda at rwise@mipca.org or complete and fax or mail registration form to:

MPMA PAC
P.O. Box 26546
Fraser, MI 48026
Fax- 586-296-9581
NO CORPORATE CHECKS, PLEASE!

-----------------------------------------------------------------------------------------------

-REGISTRATION-

Yes! Please Sign me up for the MPMA PAC Golf Outing I have enclosed a personal check for the following golfers;

Company Name_____________________________ PH#_____________________________
Address________________________________________________________________________
Golfer 1________________________________________________________________________
Golfer 2________________________________________________________________________
Golfer 3________________________________________________________________________
Golfer 4________________________________________________________________________

Or

Yes! Please Sign Me up for the MPMA PAC Golf Outing I have enclosed a personal check for myself;

Company Name_____________________________ PH#_____________________________
Address________________________________________________________________________
Golfer 1________________________________________________________________________
Golfer 2________________________________________________________________________
Golfer 3________________________________________________________________________
Golfer 4________________________________________________________________________

And I would like to be paired up with one or more of the following Golfers;

Golfer 2________________________________________________________________________
Golfer 3________________________________________________________________________
Golfer 4________________________________________________________________________
The only roach control system with the true impact you need

1. Clean Out

2. Rotate

3. Maintain

True rotation involves more than just switching products—it’s about switching to the right product. Only Maxforce has impact, designed with an alternate bait matrix that eliminates resistant, bait-averse roaches.

The Maxforce Roach Control System brings together the cleanout power of Magnum, the rotational benefits and EPA reduced-risk designation for cockroach control of Impact, and the sustained control of Select. Together, they give you a real rotation solution you won’t find anywhere else. And using the system is as easy as 1-2-3.

Maximize the power of the Maxforce Digital Toolkit: es.bayer.us/maxforce-rcs

ALWAYS READ AND FOLLOW LABEL INSTRUCTIONS.
Bayer Environmental Science, A Division of Bayer CropScience LP, 5000 CentreGreen Way, Suite 400, Cary, NC 27513. For additional information, call toll-free 1-800-351-3907, www.envirocentralscience.bayer.us. Not all products are registered in all states. Bayer, the Bayer Cross and Maxforce are registered trademarks of Bayer. ©2016 Bayer CropScience LP.
DON’T RUN OUT!
ORDER YOURS TODAY!

To comply with state regulations, please post this sticker on a window, door, or other readily visible surface at the primary point of entry for the building. It must remain posted for 48 hours after the pesticide application (date is written below).

(Sample)

REGULATION 637 POSTING STICKERS
Michigan Pest Management Association has posting stickers according to Regulation 637 Standards Available for pest control companies at a reasonable rate. Each sticker has a house/cloud and is easily removed from window and doors. Sticker costs: Member Rate= $80.00 per 1000, NON Member Rate= $125.00, plus shipping. Please fill out the enclosed form and mail it with your check or money order to:

M.P.M.A.
P.O. BOX 26546
Fraser, MI 48026-6546

POSTING STICKER ORDER FORM
NAME:______________________________________________________
COMPANY:______________________________________________________
ADDRESS:______________________________________________________
CITY:___________________________  STATE:________ZIP:________PHONE:________________________
Shipping-1,000-$8.00 over 1,000- $14.00 :____________________$ ENCLOSED:$_________________
Do you know you can now earn your CEUs online for your Michigan license?

And Univar can help.

In collaboration with the MPMA, you can now enjoy the convenience of taking your technical classes online – whenever and wherever you want. Univar has 40+ classes to help you get the training and CEUs you need. ProTraining also offers Business & Safety classes and product training from important industry suppliers.

To get started, go to www.PestWeb.com/protraining

1. Log into PestWeb (or create an account)
2. Add your license AND
3. Choose your class!

If you have any questions, contact us at 1-800-888-4897

WHEN YOUR BUSINESS DEPENDS ON IT.