The Michigan Pest Management Association Elects New Board of Directors

April 2018: The Michigan Pest Management Association held elections for the Board of Directors at their General Membership Meeting in February.

The Elected Officers are listed below and will serve a one-year term:

- Andy Peterson of North Shore Pest Control, Inc. was re-elected as President.
- Pam Blauvelt of Griffin Pest Solutions was re-elected as the Board Vice-President.
- Charles Bellgraph of Aardvark Pest Management, Inc. was re-elected as the Secretary -Treasurer.

The Board of Directors Elected are listed below:

- Bill Welsh of Rose Pest Solutions was elected to server a 3-year term.
- Jason Sullivan of Action (WDI) Specialist, Inc. was elected to another 1 year term.
- David Driver of Univar was elected to serve a 1 year term as the Allied Member representative.

The current Board of Directors that will continue to serve are:

- James Myers of Orkin will continue to serve on the Board until 2019.
- Kevin Denardo of Eradico Pest Solutions will serve until 2019.
- Heath Gorenflo of Terminix will continue to serve until 2019.
The MPMA wishes to thank all of the 2018 Winter Meeting Speaker Sponsors:

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Membership: In accordance with our bylaws, we have received the following applications for new membership. The names of the firms and their voting members are listed below. If any person has just cause as to why the applicant should not be a member they must protest in writing within 30 days of this publication. If no protests are received, their application will be submitted to the Board of Directors for consideration.
Hi All,

I hope this newsletter finds you well. Now that the weather has finally turned the corner for many of us, the season is in full swing. For those of you a little farther North all I can say is hang in there and be ready, because the lower parts of the state seems to have gone from Winter to Summer in a matter of just a few days.

Speaking of Summer, it’s never too early to plan for something a little more relaxing to get a change of pace once the season is underway. No, I’m not talking about your fourth cousins youngest child's ( whose name you can’t remember ) Grad party, I’m talking about golf and fishin’! One of the things to look forward to this Summer are the P.A.C. Golf Outing, which is a great way to support the P.A.C. fund. With the many battles our industry continues to encounter, such as the Lawn Posting issue we are currently engaged in, the P.A.C. provides the needed funding for our continued representation in Lansing.

Another great event to look forward to is the Fishing Tournament. Last year the money raised from this event went to the Scholarship Fund. I’ve spoken with several of those who were in attendance last year and have heard very positive reviews , although it seems some may not actually have the sea legs they thought they did !

These are both great events and hope you can find the time to attend. Watch for the dates!

As we approach the end of May and we get together with friends and family to celebrate Memorial Day , I’d like to remind you all to take just a moment and reflect on what this day is really about. Remember all of those who have served and those who have fallen for our Country. Many of you reading this have served in the Armed Forces and for that I want to say thank you! Without you we would truly be living in a very different world.

Andy Peterson
MPMA President
The MPMA wishes to Thank all of the 2018 Winter Meeting Exhibitors, Be Sure to visit each of their display booths and thank them as well:

BASF Pest Control Solutions
Ensystex, Inc
UNIVAR
Bayer
Nisus Corporation
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Zenprox® Xtend Aerosol is the most recent premium performer from Zoëcon. By combining five active ingredients including insecticides, an insect growth regulator, and a synergist, Zenprox® Xtend Aerosol quickly kills and controls more than 25 labeled adult insects. Its flexible delivery options – a crack-and-crevice actuator, indoor/outdoor approvals and System III® compatibility – provide pest management professionals with a powerful all-in-one solution to extend the reach of insect control protocols.

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1. Log into PestWeb (or create an account)
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If you have any questions, contact us at 1-800-888-4897
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$125 per person Donation – No Corporate checks, please!

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Register yourself or your group by e-mailing
Rhonda at rwise@mipca.org or complete and fax or mail registration form to:

MPMA PAC
P.O. Box 26546
Fraser, MI 48026
Fax - 586-296-9581

NO CORPORATE CHECKS, PLEASE!

-REGISTRATION-
___Yes! Please Sign me up for the MPMA PAC Golf Outing I have enclosed a personal check for the following golfers;

Company Name  PH#  
Address  
Golfer 1  
Golfer 2  
Golfer 3  
Golfer 4  

OR
___Yes! Please Sign Me up for the MPMA PAC Golf Outing I have enclosed a personal check for myself;

Company Name  PH#  
Address  
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And I would like to be paired up with one or more of the following Golfers;
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Dear Members,

Some good news regarding the notification registry and a win for the structural pest control industry. Unless we are doing 3a or 3b applications for turf or ornamental pests, we will not need to be looking things up in the notification registry and notifying the people on it...... However, we will still be required to post lawns for ground applications that are on turf or ornamental sites, excluding mulch and stone areas. We do a lot of work around the exterior of structures that include ground applications to protect properties from pest. When these applications do happen, or when we do yards and such for mosquito and/or tick control, we must post the yard.

We are currently work with our lobbyist to get an amendment added to a notification registration bill (already passed in the senate) to get a 10-foot setback from a structure(s) that would allow us to make these ground applications without having to post the yard. That bill is still in the House Natural Resource Committee. No movement on the bill is expected until after both houses return from Spring Break. There is no sense in how long this may take to get finalized. But there is support for the amendment from both the house and senate.

See the email below from the Michigan Department of Agriculture and Rural Development, I have copied it in its entirety.

Bill Welsh

MPMA Government Affairs Chair

Hi Bill,

During Jeff Zimmer’s recent MPMA presentation, he discussed PPPMD’s new interpretation of Regulation 637, Rule 11 (i.e., the requirement to post lawn markers on properties where commercial applicators made applications to turf or ornamental sites, regardless of the category of application). A member asked what effect this requirement would have on notifying contact persons on the notification registry. Jeff said he would reply to you so that you could pass on the information to your membership as a whole. Jeff asked me to send you the following PPPMD guidance.
Regulation 637, Rule 11(2) states, “When making a broadcast, foliar, or space application of pesticides to an ornamental or turf site, other than a golf course or farm production operation, a commercial applicator shall comply with both of the following provisions . . .” and “. . . a commercial applicator shall place a lawn marker at the primary point or points of entry.” In this context, PPPMD (based on the Michigan Department of Attorney General’s interpretation), considers “application of pesticides to an ornamental or turf site” to be an application of pesticides onto ornamental or turf plants or onto places where those plants are situated. Those applications could be in categories 3A, 3B, 6, 7A, 7F, etc. Applications of general-use ready-to-use pesticides are excepted from this requirement.

Regulation 637, Rule 5(8) states, “Before a lawn or ornamental pesticide other than a general-use ready-to-use pesticide is applied on a property address listed on the most recent published registry, a commercial applicator shall notify the contact person on the registry.” In this context, PPPMD considers “lawn or ornamental pesticide” to be a pesticide labeled for use on turf or ornamental plants for the purpose of controlling pests of turf or ornamental plants. Those applications could be in categories 3A and 3B, but not in other categories.

In conclusion, when an ornamental or turf site that is located at an address listed on the notification registry is treated with a pesticide that is not a lawn or ornamental pesticide, the applicator is not required to provide prior notification to the contact person on the notification registry, but is required to place a lawn marker at the primary point or points of entry.

If you have any questions, please contact me.

Michael Stoliecki,
Pesticide Section Manager
Michigan Department of Agriculture & Rural Development
525 W. Allegan
Lansing, MI 48909
Office: 517-284-5652
Cell: 517-243-4191
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For your dedication and support we Thank you!
HEALTH INSURANCE for NPMA Members

NPMA is proud to announce the new Health Care Exchange benefiting all NPMA groups and their employees. The goal is to provide NPMA members with cost effective benefit solutions that make sense in today's unpredictable marketplace. We are focused on providing small and mid-sized employers with benefit options previously only made available to larger employers. Some of the benefits that are being offered are as follows:

**Medical Insurance Solutions**
- Self-Funded Medical Plan is available to those groups that meet the standard requirements of number of eligible employees with PPO and HSA-compatible high-deductible health plans available. Available in all states except DC, HI, NH, and NY. Block underwriting advantage for all NPMA members. With the self-funded program, your money in your claims account goes towards your group’s claim expenses and you end up paying for only the services your group uses. If there are additional funds available at the end of the year a percentage of that is returned to the employer.

**Health Reimbursement Arrangement**
- NO SETUP FEE OR MONTHLY MINIMUM CHARGE. For those employers that don’t meet the underwriting guidelines, or have higher than expected premiums, there is a new HRA plan that can employers can chose. Small employer HRAs are cost effective for you, your employees, and their dependents. Offering a small employer HRA to employees allows them to use tax-advantaged account dollars to pay for individual healthcare premiums and any out of pocket cost they or their dependents may incur. In 2017, you can contribute up to $4,950 for an individual and $10,000 for a family.

Learn more at www.npmapestworld.org.
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NO SETUP FEE OR MONTHLY MINIMUM CHARGE.

- **Health Savings Account (HSA)** — An HSA is a tax-advantaged personal savings account that can be used to pay for medical, dental, vision, and other qualified expenses now or later in the employee’s life.

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- **Dependent Care Flexible Spending Account** — This option gives your employees the ability to pay for work-related dependent care expenses with pre-tax dollars. DCAs may provide your employee more tax advantages than the federal income credit.

- **Limited-Purpose Flexible Spending Account** — For employees who are actively contributing to an HSA account, a Limited-Purpose FSA allows for employees to maximize their health care dollars.

125 Cafeteria plan administration
DK Young will create or amend plan documentation at no additional cost.

Voluntary Insurance Products (VIP) through Transamerica Life Insurance Company

- **AccidentAdvance** — An off-the-job accident insurance policy can help employees pay for medical bills and other out-of-pocket expenses that often arise after an unexpected injury.

- **CancerSelect** Plus — A voluntary cancer-only insurance policy can assist employees with benefits to help defer the direct medical and indirect non-medical costs of cancer treatment.

- **TransDI** Plus — A short-term disability income insurance policy will pay employees a monthly benefit if they are unable to work because of a covered illness or injury.

- **Hospital Select** II — A hospital indemnity insurance policy pays an employee a specified benefit amount for each day they are confined to the hospital or intensive care and it also pays a benefit for hospital confinement.

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(Sample)

REGULATION 637 POSTING STICKERS

Michigan Pest Management Association has posting stickers according to Regulation 637 Standards Available for pest control companies at a reasonable rate. Each sticker has a house/cloud and is easily removed from window and doors. Sticker costs: Member Rate= $80.00 per 1000, NON Member Rate=$125.00, plus shipping. Please fill out the enclosed form and mail it with your check or money order to:

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