The Michigan Pest Management Association Elects New Board of Directors

March 2017: The Michigan Pest Management Association held elections for the Board of Directors at their General Membership Meeting in February.

The Elected Officers are listed below and will serve a one-year term:

- Andy Peterson of North Shore Pest Control, Inc. was elected as President.
- Bill Welsh of Rose Pest Solutions will serve as Past-President.
- Pam Blauvelt of Griffin Pest Solutions was elected as the Board Vice-President.
- Charles Bellgraph of Aardvark Pest Management, Inc. was re-elected as the Secretary - Treasurer.

The Board of Directors Elected are listed below:

- Heath Gorenflo of Terminix was re-elected to serve the remaining 2 years of Pamela Blauvelt’s 3-year term.
- John Koval of Smitter Pest Control was re-elected to serve a 2-year term.
- Aaron Young of Eradico Pest Services was re-elected to a 2-year term.
- Jason Sullivan of Action (WDI) Specialist, Inc. was elected to a 1 year term.
- Michael Field of Residex was re-elected to serve one more year as the Allied Member representative.

James Myers of Orkin will continue to serve on the Board until 2019.
2017 Silent Auction

MPMA would like to thank everyone who donated to the Scholarship Fund. A total of $1,035.00 was pledged. Way to go team! You can also support the PAC Fund by attending the Annual PAC Golf Outing.

Mark Sheperdigian  
Rose Pest Solutions

Dan Metiva  
Rose Pest Solutions

Russ Ives  
Rose Pest Solutions

Andy Peterson  
North Shore Pest Control, Inc.

Josh Reed  
Griffin Pest Solutions

Greg Hess  
Griffin Pest Solutions

Dale Ricker  
Bad Axe Pest Control

Membership: In accordance with our by-laws, we have received the following applications for new membership. The names of the firms and their voting members are listed below. If any person has just cause as to why the applicant should not be a member they must protest in writing within 30 days of this publication. If no protests are received, their application will be submitted to the Board of Directors for consideration.

**MEMBERSHIP**

Zoecon Professional Products  
Michael Leahy

Brandenburg North America  
Rich Williams

FMC Corporation  
Arnold Ramsey

Shoreline Services, Inc.  
Jefrey Budd
Greetings to all members of the MPMA. Spring has sprung and another busy season is upon us. While we are all likely focused on our businesses at this time of year, I wanted to bring to your attention some of the upcoming Summer MPMA events.

Our annual PAC golf outing is set for July 12, 2017 at Timber Ridge Golf Club. This is a great way to take some time away from your day to day routine and help the PAC fund at the same time.

As you know we have not held the Summer Meeting the past couple of years due to declining attendance.

SOOOOOoooooo........

The Summer Meeting is back !!

First off, we are going to the island. Specifically, we’re returning once again to Mission Point Resort on Mackinac Island.

Second, we are offering CEU’s this year. Mike Field is the meeting chair person and has arranged a great program.

Third, we have moved the meeting up to June with the hope that more members will be able to attend.

If you have never attended our Summer Meeting or it’s been a while, I want to encourage you to set aside June 23-24, 2017 and join your fellow MPMA members on the island. We hope to see you there!

Now, for something new. We are in the planning stages for our first MPMA charter fishing trip on Lake Michigan. It will likely be held sometime in August. Please contact MPMA if you have an interest in going along, so we may arrange for enough Charter Captains and boats. This is shaping up to be a really great event and hope you make it out.

I wish you and your business continued success and look forward to seeing you in June!

Andy Peterson
MPMA President
FIVE STEPS TO FIGHT THEM FAST AND MAKE IT LAST.

1. Inspect Property
2. Apply Larvicides
3. Apply DeltA-Gard
4. Apply Suspend PolyZone
5. Report Changes

Bayer Mosquito Solutions

DeltaGard Insecticide outperforms the competition at lower application rates while proving the superior efficacy you need to help protect your community from mosquitoes.

Suspend PolyZone features a proprietary polymer layer that protects the active ingredient from weather, irrigation and mechanical abrasion.

MEET YOUR PARTNER FOR EFFECTIVE CONTROL.

Now the solutions we use to combat mosquitoes worldwide can help protect your customers. Partner with Bayer for an outdoor spray service program utilizing DeltaGard and Suspend PolyZone, and provide fast knockdown of mosquitoes plus long-term residual control.

For more details, search “mosquito solutions” at backedbybayer.com

Bayer CropScience LP, 2701 Alexander Drive, Research Triangle Park, NC 27709. 1-800-331-2687. www.backedbybayer.com. Bayer, the Bayer Cross, DeltaGard, and Suspend PolyZone are registered trademarks of Bayer. Not all products are registered in all states. Always read and follow label instructions carefully. ©2017 Bayer CropScience LP.
Michigan Pest Management Association
Summer Meeting Agenda
Credits—TBD
Monday May 8, 2017
Cut off date to reserve rooms under the MPMA block at the resort. Reservations: 800-833-7711 indicate you are with the MPMA group.

Thursday June 22, 2017
6:30 pm MPMA Board Meeting

Friday June 23, 2017
7:00 am – 8:00 am - Continental Breakfast & Registration
8:00am—8:15am— Welcome and Introductions: Andrew Peterson MPMA President
8:15am - 9:45—Hoarding disorder - a pest management perspective - Gene White, Rentokil
9:45am – 10:00am— Break
10:00am- 11:30am— Stinging insects and honey bee situations - Gene White, Rentokil
11:30am - 12:30pm—MDA regulatory update - TBD
12:30pm-1:00pm—General Membership Meeting.
6:30– 7:15pm– Cash Bar
7:15pm – Banquet

Saturday June 24, 2017
7:00 am – 8:00 am – Continental Breakfast
8:00am - 9:00am— Safety - start your day off right - Dave Johnson, Catchmaster
9:00am - 10:00am— Using photography in Pest Management - Gene White, Rentokil
10:00am– 10:15am– Break
10:15am- 11:00am - Mosquito Management and Zika update - TBD
11:00 - 12:00 - Carpenter Ants Nail’em - Gene White, Rentokil
MPMA 2017 Summer Meeting Information

*Rooms must be reserved by May 8th to receive MPMA’s group rate.*

June 23 & 24, 2017

Registration Information

<table>
<thead>
<tr>
<th></th>
<th>Members</th>
<th>NON MEMBERS</th>
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<tbody>
<tr>
<td>Full Registration</td>
<td>$190.00</td>
<td>$238.00</td>
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<tr>
<td>Extra Banquet</td>
<td>$ 63.00</td>
<td>$ 63.00</td>
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<tr>
<td>Children's Banquet</td>
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<tr>
<td>12 and under</td>
<td>$ 26.00</td>
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</tbody>
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MPMA
P.O. Box 26546
Fraser, MI 48026
586-296-9580
REGISTRATION

Company Name_____________________________
Names Attending: (Please fill in appropriate rates:)

__________________________________________ $_______
__________________________________________ $_______
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Extra Banquets___# needed X 63.00 each = $_______
Children’s Banquet.(12 and under) #____ X 26.00= $_______
Total Enclosed = $_______

Mailing Address:_________________________________________________________

_________________________________________________________

City_______________________ST__________ZIP________________
ph#______-_______-___________

Return this portion with check (payable to MPMA) to:

Michigan Pest Management Association
Conference Registration
P.O. Box 26546
Fraser, MI 48026
REGISTRATION DEADLINE June 7, 2017
Welcome to the
Michigan Pest Management Association
Thursday June 22, 2017 to Saturday June 24, 2017

ROOM DESCRIPTIONS and RATES, based on single or double occupancy

<table>
<thead>
<tr>
<th>Description</th>
<th>Rate</th>
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<tr>
<td>Garden Queen Rooms</td>
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<tr>
<td>Garden Double Rooms</td>
<td>$219.00</td>
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<tr>
<td>Straits View Double Rooms</td>
<td>$249.00</td>
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<tr>
<td>Straits View King Rooms</td>
<td>$249.00</td>
</tr>
<tr>
<td>Lake View King Rooms</td>
<td>$299.00</td>
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<tr>
<td>Lakeside Garden Double Rooms</td>
<td>$299.00</td>
</tr>
<tr>
<td>Junior Suites</td>
<td>$319.00</td>
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<tr>
<td>Family Suites</td>
<td>$319.00</td>
</tr>
<tr>
<td>Hot Tub Suites</td>
<td>$379.00</td>
</tr>
<tr>
<td>Premium Signature Suites</td>
<td>$455.00 - 575.00</td>
</tr>
<tr>
<td>Great Lakes Presidential Suite</td>
<td>$1599.00</td>
</tr>
</tbody>
</table>

The above room rates do not include 6% sales tax, 2% local assessment, 10% resort levy.
A one-time charge of $6.00 per person will apply for luggage transfer from the mainland to the resort and back.
Children 17 years of age and younger stay for free. Children 12 and under eat for free.
$25.00 additional per guest for triple and quad occupancy.

RESERVATION INSTRUCTIONS
- Reservations can only be made by calling group reservations at (800) 833-7711.
- All reservations must be made by Monday May 8, 2017. Rooms are based on availability at the time of calling in.
- An advanced deposit of one night’s room and tax is required to confirm your reservation. Mission Point Resort accepts Visa, MasterCard, American Express and Discover. Credit card will be charged for the deposit at the time of booking.
- If paying by check, reservation will be held for 10 days pending receipt of the check.
- Reservations must be canceled at least 14 days prior to arrival to receive full refund.

FERRY SERVICE TO THE ISLAND
As a carrier for Mission Point Resort, Shepler’s Ferry Company ferry service will offer the guests of Michigan Pest Management Association a discounted price per round trip ticket for adults and children. Self-parking (complimentary) or valet parking is available. Please visit the Shepler’s Ferry website for ferry schedule and plan your travel itinerary accordingly.
www.sheplersferry.com

HORSE DRAWN SHUTTLE SERVICE
There is a hotel shuttle that meets each boat as it arrives on Mackinac Island. This service is $5, per person, and cash is paid directly to the driver. If you are experiencing a delay between shuttles, please call Mackinac Island Carriage Tours Taxi at 906-847-3323. Please note that this service is not owned, or operated, by Mission Point Resort. Cost is always subject to change without notice.

EXPLANATION OF TRANSPORTING PERSONAL ITEMS
- Upon arrival to the ferry dock, all vehicles and guests will be greeted by a Shepler’s dock porter
- Dock porters will unload all luggage items and tag them with a Mission Point Resort tag
- All luggage items will be loaded onto a cart and the guest will receive luggage claim tickets for all items
- Upon arrival to the island, the cart with luggage items will be taken to the resort by horse drawn carriage
- Guests will have the option to walk to the resort or take a horse drawn shuttle service. The distance is approximately ¼ mile
- Upon arrival to the resort, the front desk agent will ask for your luggage claim tickets
- All luggage will be delivered by our bellmen to your hotel room
- Upon departure, bellmen will come to the sleeping room to provide outgoing tags
- Items will be held in a secure holding area on the mainland until they are claimed with the outgoing claim ticket
- If you have business items to transport, please contact your Conference Service Manager for shipping instructions
Battle Creek, MI — On February 22, 2017, the Michigan Pest Management Association (MPMA) sponsored their first Associate Certified Entomologist (ACE) Workshop, in conjunction with their annual winter meeting.

The workshop was designed to help PMP’s get qualified through the Entomological Society of America (ESA) as a candidate for the ACE and then help the candidates structure a study program to eventually pass the proctored exam on the 22nd.

On the day of the exam, there was a half-day of review and then the exam. The event was proctored by Bill Welsh, Rose Pest Solutions, and Jeff Spencer, Griffin Pest Solutions. Four pest management professionals successfully passed the exam to earn the ACE certification: Bob Andrews of Central Michigan Pest and Wildlife Management; Andrew Peterson of North Shore Pest Control; Christina Buell of Griffin Pest Solutions and Josh Reed of Griffin Pest Solutions.

The MPMA has a long-standing goal of promoting camaraderie within the industry. This event brought together multiple PMPs from across the state in the interest of bettering themselves and the industry. We also recognize the investment made by both the candidates and their companies in time and money and by having MPMA host the event, many candidates could take advantage of an opportunity not normally available to them.

This was a successful inaugural workshop and we look forward to the next class of candidates. “When a PMP earns their ACE, that’s an accomplishment, it deserves recognition. Our industry, and many customers in the marketplace, understand what this designation means. We’re glad we could help them reach their goal.” Jeff Spencer, Griffin Pest Solutions, ACE.

We also received support for this workshop from Chris Stelzig, ESA and Jim Frederiks, the National Pest Management Association (NPMA). Their guidance and suggestions was vital to staying on track and on time.
The MPMA would like to thank the following 2017 MPMA Winter Meeting sponsors:

**Lunch Sponsors**

- UNIVAR
- RESIDEX

**Break Sponsors**

- JT Eaton Co., Inc.
- Ensystex, Inc.
- Bayer
- FMC Corporation

For your dedication and support we thank you!
The MPMA wishes to thank all of the 2017 Winter Meeting Speaker Sponsors:

Brandenburg North America
Zoecon Professional Products
BASF Pest Control Solutions
MGK
Bell Laboratories, Inc.
National Pest Management Association
Bayer
Rose Pest Solutions
MPMA Golf
Support your MPMA-PAC!!

Wednesday July 12, 2017
10:00am Shot Gun Tee Off!

Timber Ridge Golf Club
16339 Park Lake Road
East Lansing, MI 48823

$125 Donation – No Corporate checks, please!
includes golf & lunch on the course, Trophies & 18 holes w/cart

Register yourself or your group by e-mailing
Rhonda at rwise@mipca.org or complete and fax or mail registration form to:
MPMA PAC
P.O. Box 26546
Fraser, MI 48026
Fax- 586-296-9581

NO CORPORATE CHECKS, PLEASE!

-REGISTRATION-
___ Yes! Please Sign me up for the MPMA PAC Golf Outing I have enclosed a personal check for the following golfers;
Company Name___________________________ PH#___________________________
Address______________________________________________________________
Golfer 1_______________________________________________________________
Golfer 2_______________________________________________________________
Golfer 3_______________________________________________________________
Golfer 4_______________________________________________________________
Or
___ Yes! Please Sign Me up for the MPMA PAC Golf Outing I have enclosed a personal check for myself;
Company Name___________________________ PH#___________________________
Address______________________________________________________________
Golfer 1_______________________________________________________________
And I would like to be paired up with one or more of the following Golfers;
Golfer 2_______________________________________________________________
Golfer 3_______________________________________________________________
INTRODUCING Zenprox Xtend Aerosol

broad-spectrum control

crack & crevice and broadcast spray

ZOECON Professional Products

active ingredients
- Etofenprox
- PBO
- Pyrethrins
- Tetramethrin
- (S)-Methoprene

indoor and outdoor use

EXTEND YOUR REACH WITH ZOECON®
Zenprox® Xtend spray is the newest broad-spectrum, indoor and outdoor aerosol from ZOECON®. Combining insecticidal active ingredients, including etofenprox, with an insect growth regulator, Zenprox® Xtend aerosol quickly kills more than 25 labeled adult insects. With features like flexible delivery options, including a 360-degree valve, crack-and-crevice actuator, and System III compatibility, Zenprox® Xtend aerosol provides pest management professionals with a powerful all-in-one solution to extend the reach of their pest control protocols.

Learn more about Zenprox® Xtend aerosol and see how you can extend your insect control protocol at Zoecon.com

A Network of Broad-Spectrum Control

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MPMA Launches NEW Web-Site

The Michigan Pest Management Association has been working hard to update and launch our new web-site. Please visit it often at www.mipma.org for updated news and information concerning training and other MPMA Events.

MEETING REGISTRATION WILL NOT BE SENT OUT IN REGULAR MAIL ANYMORE. MEETING NOTIFICATIONS WILL BE E-MAILED AND ALSO ON THE MPMA WEB-SITE AT WWW.MIPMA.ORG. PLEASE SEND RHONDA YOUR EMAIL ADDRESS AT RWISE@MIPCA.ORG IF YOU WOULD LIKE TO BE ADDED TO THE E-MAIL LIST.
The MPMA wishes to Thank all of the 2017 Winter Meeting Exhibitors

BASF Pest Control Solutions
Pro Leasing Services
Ensystex, Inc
UNIVAR
Bayer
Nisus Corporation
JT Eaton Co., Inc.
FMC Corporation
Bell Laboratories, Inc.
Briostack Software
RESIDEX
Zoecon Professional Products
Catchmaster
Brandenburg North America
MGK
Sygenta
Dow AgroSciences
Pest Management Supply
Slingshot
DON’T RUN OUT!
ORDER YOURS TODAY!

To comply with state regulations, please post this sticker on a window, door, or other readily visible surface at the primary point of entry for the building. It must remain posted for 48 hours after the pesticide application (date is written below).

(Sample)

REGULATION 637 POSTING STICKERS

Michigan Pest Management Association has posting stickers according to Regulation 637 Standards Available for pest control companies at a reasonable rate. Each sticker has a house/cloud and is easily removed from window and doors. Sticker costs: Member Rate= $80.00 per 1000, NON Member Rate=$125.00, plus shipping. Please fill out the enclosed form and mail it with your check or money order to:

M.P.M.A.
P.O. BOX 26546
Fraser, MI 48026-6546

POSTING STICKER ORDER FORM

NAME:_______________________________________________
COMPANY:______________________________________________
ADDRESS:______________________________________________
CITY:___________________ STATE:_________ZIP:______PHONE:__________________
Shipping-1,000-$7.50 over 1,000- $14.00 :__________________ $ ENCLOSED:$__________________