MPMA Announces 2017 Scholarship Recipients

(Fraser, MI)- The Michigan Pest Management Association (MPMA) is proud to announce the recipients of the 2017 MPMA Scholarship award. Two scholarships were awarded this year. The recipients were Patrick Stanbro and Jacob King.

Patrick Stanbro was awarded $1,500.00. He is an employee of North Shore Pest Control. He will be attending Western Michigan University and will be pursuing a degree in Teaching.

Jacob King was awarded $500.00. He was nominated by Kevin King of North Shore Services. He will be attending Eastern Michigan University majoring in Engineering Design Technology.

Bill Welsh of Rose Pest Solutions is the Chairperson of the 2017 Scholarship Committee and serves on the committee with Chuck Bellgraph of Aardvark Pest Management and Dave Driver of Univar.

“On behalf of the MPMA and Scholarship Committee, we are pleased that the MPMA is able to provide these scholarship opportunities. It’s because of our member firms, that continue to contribute to the General Scholarship Foundation, that allows the Association to provide these well-deserved scholarships.” commented Bill Welsh.
Membership: In accordance with our bylaws, we have received the following applications for new membership. The names of the firms and their voting members are listed below. If any person has just cause as to why the applicant should not be a member they must protest in writing within 30 days of this publication. If no protests are received, their application will be submitted to the Board of Directors for consideration.

MEMBERSHIP

Stingers Pest Control
Luke LaLone

2017 MPMA PAC Golf Outing

On July 12th the Michigan Pest Management Association PAC received a healthy influx of support thanks to the dedication of 12 golfers. This year’s PAC golf outing was held at Timber Ridge Golf Club in Lansing.

The weather wasn’t the best but the socializing was unforgettable. It was “GREAT” to just take a break from the busy season and relax for the afternoon.

A sincere thank you to all for participating this year. YOU REALLY DID MAKE A DIFFERENCE!

REMEMBER: You can support the PAC anytime by sending a personal check to the Michigan Pest Management Association office. Your generosity is appreciated!!

PEST MANAGEMENT SUPPLY

The products & supplies you need.
When you need them.
Proudly serving pest management professionals for better than 25 years.
Competitive prices • Professional products
Technical Support • Fast Service

Call or email today!
sales@pesimanagementsupply.com
Chicago: 800-242-1211 • Kansas City: 888-242-1211
Greetings,

Well August is now upon us and the stinging insects have begun to fill the air. It seems as though we were just preparing for the busy season not that long ago. As we look back to Memorial Day and Independence Day I would like to thank all of those who have served our country. Because of you, the United States is still the best place on the planet to live!

If you were not able to attend the Summer Meeting I’m sorry to have missed you. The weather on Mackinaw Island was great. I want to thank Mike Field and Rhonda Wise for all of their work in planning the Summer meeting. And also thanks to Dave Johnson, Mike Leahy, and Gene White for their presentations.

The Government Affairs committee has been busy with a few things that have popped up. Most notably there is some talk again of a Bill in Michigan regarding bed bugs. We will continue to keep a close watch on that.

The PAC golf outing had a good turn out despite the weather (I don’t think the heavy stuff’s gonna come down for quite some time) and the inaugural Charter Fishing tournament is set to launch on Saturday, August 19th. Good luck to all the fisherman and let’s hope you have better weather than the golfers did! Thank you to all who were able to participate in these events.

Everyone I’ve talked to seems to be having a very busy season. This continues to be a trend for our industry, which is fantastic, but has made hiring a bit more challenging during the current economic upswing. I hope you all have the staffing you need to meet the demand.

May you all continue to be safe and profitable.

Andy Peterson
MPMA President
A Network of Complete Control

GO FURTHER WITH A DUAL-ACTION PRODUCT
Zoëcon’s trusted line of Gentrol® products reaches a new level of power with Gentrol® Complete Aerosol. Combining an insect growth regulator with an adulticide, Gentrol® Complete Aerosol breaks the life cycle of cockroaches, drain flies, fruit flies and other listed pests while providing a quick knockdown and residual control. Approved for use in sensitive areas such as kitchens and other food handling establishments, this one-step product offers all the advantages of a tank mix in a convenient aerosol.

Learn more at Zoecon.com
PestWorld 2017

PestWorld 2017 is fast approaching! Join us in Baltimore, Maryland on October 24-27. Every year, NPMA gathers thousands of pest management professionals from across the globe to offer opportunities for information sharing, provide access to the latest products, services, and technologies in the 100,000 square foot exhibit hall, and generate critical thinking in world-class educational sessions.

Keynote speakers for PestWorld include Doc Hendley, who started raising money to fight the water epidemic by pouring wine and playing music, and Commander Kirk Lippold, who takes his experiences from the military to the boardroom as he reveals the lessons he learned while leading the crew aboard the USS Cole following a devastating terrorist attack.

Log-in to you NPMA member account today to register and ensure you take full advantage of the early bird discount rates.

NPMA Submits Neonic Comments to EPA

On Monday, July 24, 2017, NPMA submitted comments to the U.S. Environmental Agency (EPA) regarding the registration review of neonicotinoids. NPMA understands that EPA is examining non-agricultural use patterns of neonicotinoid pesticides and our industry would like to use this opportunity to provide details, facts, and examples as to how the structural pest management industry protects public health and property with these imperative tools, while also highlighting that the structural pest management industry’s use patterns do not pose a risk to pollinators and other non-target organisms.
Chairman Tommy Fortson to Retire from PPMA Board of Directors

Bobby Jenkins will assume the Chairman role after PestWorld 2017

The Professional Pest Management Alliance (PPMA), which serves as the consumer education and marketing arm of the National Pest Management Association, today announced that Tommy Fortson of Terminix Service, Inc. in Columbia, S.C. will retire from his position of Chairman on the PPMA Board of Directors at the conclusion of PestWorld 2017 being held in Baltimore, Md., October 24-28. Bobby Jenkins of ABC Home & Commercial Services in Austin, Texas, will assume the role of Chairman. Michael Rottler of Rottler Pest & Lawn Solutions in St. Louis, MO will assume the role of Secretary/Treasurer, currently held by Jenkins, in addition to his role as Vice Chairman.

“It has been the honor of my life to work in such a wonderful industry and to help grow PPMA into the powerful organization it is today along with my fellow board members,” said PPMA Chairman Tommy Fortson. “What a handful of industry leaders once dreamed of twenty years ago has come to fruition, and I know it will continue to grow as companies continue to work together to promote, protect and defend the professional pest management industry.”

Fortson has served on the PPMA board of directors since it was established in 1997, as Chairman for 15 of those 20 years, and will remain a welcomed member as Chairman Emeritus. Lex Knox, Chairman and CEO of Terminix Service, Inc. in Columbia, S.C. will fill the company’s voting seat on the board.

“Tommy is without a doubt one of the smartest and most dedicated advocates for this industry,” said Cindy Mannes, executive director or PPMA. “Words cannot express how indebted we are to him for his vision and his many years of service. The board will work to honor his legacy with the next 20+ years in mind.”

The PPMA board of directors is comprised of representatives from pest management companies and the supplier community, committed to supporting the group’s mission. They are tasked with growing, protecting, promoting and defending the industry, as well as marketing the industry to residential and commercial audiences through a variety of programs and tactics aimed at increasing consumer awareness about the value of professional pest control services.

For more information about PPMA, please visit NPMAPestWorld.org/PPMA or PPMAMainframe.org.

About the Professional Pest Management Alliance: The PPMA was founded in 1997 to defend, protect and grow the pest management industry. As the voice of the professional pest management industry for 20 years, PPMA continues to proactively provide the public with information on the value of professional pest management through its media relations, public service announcement, advertising and digital communications programs it conducts on behalf of the National Pest Management Association. For more information, please visit PPMAMainframe.org or NPMAPestWorld.org/PPMA.

The NPMA, a non-profit organization with more than 6,000 members, was established in 1933 to support the pest management industry’s commitment to the protection of public health, food and property. For more information, visit NPMAPestWorld.org.
MPMA 2017-2018 TNT Schedule

09/21/17 - Grand Rapids- Elks- 7A or 7B
10/11/17—Kalamazoo- M-TEC- 8 Core
10/12/17—Auburn Hills- Courtyard Detroit/Auburn Hills- 8 7A or 7D
11/16/17—Ann Arbor- Weber’s Inn- 8 7A or 7B

This is NOT a complete list of training. As more trainings are added, I will post the registration flyers to MPMA’s web-site, so check it often at www.mipma.org

The 2018 Winter Meeting is February 22-23, 2018 at the FireKeepers Casino & Hotel, Battle Creek, MI.

Please feel free to contact me at rwise@mipca.org with any questions.
### MPMA Launches NEW Web-Site

The Michigan Pest Management Association has been working hard to update and launch our new web-site. Please visit it often at [www.mipma.org](http://www.mipma.org) for updated news and information concerning training and other MPMA Events. Information is updated daily, so make sure to visit it often!

<table>
<thead>
<tr>
<th>Name</th>
<th>Position</th>
<th>Company</th>
<th>Address</th>
<th>Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>Andy Peterson, President</td>
<td>President</td>
<td>North Shore Pest Control</td>
<td>175 43rd Street</td>
<td>269-521-6462</td>
</tr>
<tr>
<td>Pam Blauvelt, Vice-President</td>
<td></td>
<td>Griffin Pest Solutions</td>
<td>2700 Stadium Dr.</td>
<td>616-292-4998</td>
</tr>
<tr>
<td>Charles Bellgraph, Secretary/Tres.</td>
<td></td>
<td>Aardvark Pest Management, Inc.</td>
<td>2925 Remico Street SW</td>
<td>616-530-9800</td>
</tr>
<tr>
<td>Bill Welsh, Past President</td>
<td></td>
<td>Rose Pest Solutions</td>
<td>8674 W ML Ave.</td>
<td>616-292-4998</td>
</tr>
<tr>
<td>Michael Field, Allied Rep</td>
<td>Residex</td>
<td>Residex</td>
<td>46495 Humboldt Drive</td>
<td>800-521-8873</td>
</tr>
<tr>
<td>Aaron Young</td>
<td>Eradico Pest Services</td>
<td>Novi, MI 48377</td>
<td>248-477-4800 ext. 4819</td>
<td></td>
</tr>
<tr>
<td>John Koval</td>
<td>Smitter Pest Control</td>
<td>Grand Rapids, MI 49507</td>
<td>616-245-7215</td>
<td></td>
</tr>
<tr>
<td>John Koval</td>
<td>Smitter Pest Control</td>
<td>Grand Rapids, MI 49507</td>
<td>616-245-7215</td>
<td></td>
</tr>
<tr>
<td>Heath Gorenflo</td>
<td>Terminix</td>
<td>Lansing, MI 48911</td>
<td>517-673-1117</td>
<td></td>
</tr>
<tr>
<td>James Myers</td>
<td>Orkin</td>
<td>Chesterfield, MI 48047</td>
<td>586-949-6691</td>
<td></td>
</tr>
<tr>
<td>MPMA</td>
<td></td>
<td>P.O. Box 26546</td>
<td>Fraser, MI 48026</td>
<td>(P) 586-296-9580 (F) 586-296-9581</td>
</tr>
</tbody>
</table>
NPMA Award Programs Now Accepting Nominations

Women of Excellence Award

NPMA is now accepting nominations for the annual Women of Excellence Award, sponsored by Target Specialty Products. This award is open to women across the pest management industry - pest control companies, manufacturers, research organizations, etc. - who demonstrate outstanding leadership and have made notable contributions to the development and growth of the profession, their business, and other women in the industry. For more information and to nominate a candidate please visit https://forms.npmapestworld.org/about/women_of_excellence_award.cfm

All nominations must be received by 5 p.m. ET on Aug. 29, 2017.

Young Entrepreneur Award

Do you know a young entrepreneur in the pest management industry? NPMA is currently accepting nominations for the annual Young Entrepreneur Award, presented by Rentokil-Steritech, recognizing young entrepreneurs working in the professional pest management industry who have helped create or develop an industry business and/or those who have stewarded a meaningful industry concept to fruition. For more information and to nominate a candidate please visit https://forms.npmapestworld.org/about/young_entrepreneur_award.cfm

All nominations must be received by 5 p.m. ET on Aug. 29, 2017.
**FIVE STEPS TO FIGHT THEM FAST AND MAKE IT LAST.**

1. **Inspect Property**
2. **Apply Larvicides**
3. **Apply DeltaGard**
4. **Apply Suspend POLYZONE**
5. **Report Changes**

**Bayer Mosquito Solutions**

MEET YOUR PARTNER FOR EFFECTIVE CONTROL.

Now the solutions we use to combat mosquitoes worldwide can help protect your customers. Partner with Bayer for an outdoor spray service program utilizing DeltaGard and Suspend PolyZone, and provide fast knockdown of mosquitoes plus long-term residual control.

For more details, search “mosquito solutions” at backedbybayer.com

Bayer CropScience LO, Environmental Science Unit, 2 TW Alexander Drive, Research Triangle Park, NC 27709. 1-800-331-2867, www.backedbybayer.com. Bayer, the Bayer Cross, DeltaGard, and Suspend PolyZone are registered trademarks of Bayer. Not all products are registered in all states. Always read and follow label instructions carefully. ©2017 Bayer CropScience LP.
DON’T RUN OUT!
ORDER YOURS TODAY!

To comply with state regulations, please post this sticker on a window, door, or other readily visible surface at the primary point of entry for the building. It must remain posted for 48 hours after the pesticide application (date is written below).

(Sample)

REGULATION 637 POSTING STICKERS

Michigan Pest Management Association has posting stickers according to Regulation 637 Standards Available for pest control companies at a reasonable rate. Each sticker has a house/cloud and is easily removed from window and doors. Sticker costs: Member Rate= $80.00 per 1000, NON Member Rate=$125.00, plus shipping. Please fill out the enclosed form and mail it with your check or money order to:

M.P.M.A.
P.O. BOX 26546
Fraser, MI 48026-6546

POSTING STICKER ORDER FORM

NAME:______________________________________________________
COMPANY:______________________________________________________
ADDRESS:_________________________________________________________________
CITY:___________________________  STATE:________ZIP:________PHONE:________________________
Shipping-1,000-$7.50 over 1,000- $14.00 :____________________$ ENCLOSED:$_________________