



MPMA Membership



- **LEGISLATIVE ADVOCACY**

- *The more membership we have involved in the association the credibility we have at the table when we the association speaks with elected officials about legislation that effects our businesses.*
- HB 5412 Bed Bug Bill (in process)
- H.R. 7266 Federal Preemption Bill (in process) Recent voter voice campaign
- HB 5024 & HB 5025 Mosquito Abatement (passed)
- EPA Rodenticide PID Legislative changes (MPMA and NPMA) both filed a response on behalf of or industry.

- **STATE REGULATORY ADVOCACY**

- Updated Exam process during Covid Lockdown
- Posting requirements on yards reduced
- Notifications Registry issues reduced
- Tick certification requirements stopped

- **TIMELY INDUSTRY INFORMATION AND EDUCATION**

- Discounted Annual MPMA Winter 2 day meeting at FireKeepers Casino
- Discounted Annual MPMA Fall 2 day Meeting in Northern Michigan
- Discounted Regional CEU Training seminars

- **PEER TO PEER NETWORKING OPPERTUNTIES**

- Developing relationships with industry colleagues
- Regional meet & greet social hours
- Online Business Development Sessions (*coming soon*)
- MPMA Member Store to purchase MPMA Logos for trucks and Merchandise.
- Pest Vets - Michigan Chapter (*coming soon*)
- PWIPMA - Michigan Chapter (*coming soon*)

- **Dual Membership has its advantages**

- **MONEY SAVING PROGRAMS**

- Employee discount programs
- Business discount programs
- New 401(k) Plans

- **BUSINESS GROWTH, TOOLS & RESOURCES**
- NPMA Field Guide printed & mobile
- Small Business toolbox
- **PROFESSIONAL DEVELOPMENT**
- Quality Pro Accreditation(s)
- Online Training Resources
- **PROFESSIONAL WOMEN IN PEST MANAGEMENT**
- Affiliate group of NPMA - develop and support women in the industry
- Many other benefits to explore at npmapestworld.org

Membership Incentives

\$100.00 off for any new member that signs up for MPMA Membership within 30 days, with a referral from a current MPMA member or MPMA meeting Attendance referral. *(New Membership applies to companies that have not been previous members in the last 5 Years. \$100 off is only valid if new member signs up with 30 days of referral.)*

\$100.00 off for any Current MPMA Member that refers a non Member company that joins MPMA within 30days. *(\$100 coupon is limited to the max amount of your current membership rate per year. New member must sign up with 30 days of referral.)*

Cost to join MPMA and NPMA

Company Revenue	MPMA Cost	NPMA Cost	Total Cost
Under \$250,00	\$250.00	\$195.00	\$445.00
\$1 Million to \$2 Million	\$1,000.00	\$790.00	\$1,790.00
Over \$2 Million	\$1,500.00	\$2,500.00	\$4,000.00

Discounted Training Savings

Meeting	Member Cost	Non Member	Savings
Pest World (NPMA)	\$680.00	\$810.00	\$130 Savings
MPMA Winter Meeting	\$415.00	\$475.00	\$60 Savings
MPMA T & T Meeting	\$125.00	\$185.00	\$60 Savings

Example

Company has 2 employees and Joins MPMA/NPMA

Initial Cost		\$445.00
Both Attend winter Meeting	Savings	<u>\$120.00</u>
Both Attend 1 T&T Meeting	Savings	<u>\$120.00</u>
1 Employee Attends Pest World	Savings	<u>\$130.00</u>
	Balance of initial COST	\$75.00