

THE INFORMER



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SAVE THE DATE!

2024 MPMA Winter Meeting

MPMA is happy to announce that the 2024 Winter Meeting will again be held at Firekeepers Casino and Hotel, February 22-23, 2024.

The agenda and speakers have been finalized and it's a line-up you won't want to miss!

Once the credits are approved; the agenda along with the ticketing link will be emailed to members; they will also be posted on our new and improved website at www.mipma.org and on our Facebook page.

We will be welcoming a couple of new speakers in 2024; as well as a few of returning member favorites. Attendees will have an opportunity to be more involved in 2024. Please watch your emails, the website, and Facebook page for all the latest updates. You won't want to miss the 2024 Winter Meeting!

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Visit MPMA's website often for important updates and meeting information. Links to register for all meetings will be e-mailed out. The links can also be found on MPMA's website at www.mipma.org. If you have any questions or concerns, please email

Rhonda Wise at Rhonda.Wise@mipma.org

The President's Corner

By Kevin Denardo MPMA President



Hello MPMA Members:

I hope everyone is having a safe and prosperous Holiday season!

This is the season for reflection and being grateful for the blessing we all have in our daily lives. Let's take Thanksgiving, did you know that research suggests that one aspect of the Thanksgiving season can actually lift the spirits, and it's built right into the holiday — being grateful.

The word gratitude is derived from the Latin word *gratia*, which means grace, graciousness, or gratefulness (depending on the context). In some ways, gratitude encompasses all of these meanings. Gratitude is a thankful appreciation for what an individual receives, whether tangible or intangible. With gratitude, people acknowledge the goodness in their lives. In the process, people usually recognize that the source of that goodness lies, at least partially, outside themselves. As a result, being grateful also helps people connect to something larger than themselves as individuals — whether to other people, nature, or a higher power.

In the spirit of the season, I am grateful to be part of a board of individuals focused on the betterment of the collective whole. After all, we all are leading a wonderful group of businesses with a focus on public health.

Please follow us on Facebook and check out our new web page as we update you on important industry topics and events happening across the state, including our annual Winter Meeting in February.

Let's continue working together and making a difference!

Happy Holidays!

Respectfully,

Kevin Denardo - MPMA President



Governmental Affairs Update

Bill Welsh

william.welsh@mipma.org

We will be seeing this again next year. We are fighting it, as it doesn't help going backwards. We have fought this before.

SENATE BILL NO. 645

November 08, 2023, Introduced by Senators SHINK, IRWIN, BAYER, MCMORROW, CHERRY, CHANG and GEISS and referred to the Committee on Natural Resources and Agriculture.

A bill to amend 1994 PA 451, entitled

"Natural resources and environmental protection act,"

by amending section 8316b (MCL 324.8316b), as added by 2018 PA 270.

THE PEOPLE OF THE STATE OF MICHIGAN ENACT:

Sec. 8316b. (1) The department shall maintain a voluntary registry of individuals who are required to be notified before the application of a lawn, ornamental, or mosquito pesticide, other than a general-use ready-to-use pesticide, but only if the application is on property adjacent to or within **500 feet** from the property on which the individual's primary residence is located. The registry **must** contain a list of those properties adjacent to or within **500 feet** from the individual's primary residence. The notification to the individual listed in the registry **must** be provided by the means provided in the registry and state that a pesticide application is scheduled on 1 or more of the properties listed in the registry.

(2) The notification requirements described in subsection (1) and any yard marker requirements provided by rule do not apply if the pesticide is applied only on or within 10 feet of a structure located on the property on which the pesticide application takes place and is applied to prevent, destroy, repel, or mitigate pests on the structure.

(3) (3) As used in subsection (1),

"**adjacent** to" means either of the following:

(a) Sharing a common boundary line or property corner with.

(b) Located directly across an undivided road, stream, or right-of-way from.

House Bill 4858 which was the Neonic ban on state lands and the preemption roll back was stopped for this year. However, we won't be surprised to see it again next year after the special elections are held and new members in the House are seated.

PMA Announces New Key Partners Program to Elevate Industry Collaboration

Arrow Exterminators, Rentokil Terminix and Rollins, Inc. are leading the charge

HONOLULU, HI and FAIRFAX, VA (October 17, 2023) – Today the National Pest Management Association (NPMA), the official trade organization for the professional pest control industry announced the launch of its Key Partners Program at the opening ceremony of the 90th annual PestWorld convention in Honolulu, Hawaii. The new program redefines corporate responsibility and industry collaboration by fostering an unprecedented level of support, volunteerism, and leadership to benefit the industry as a whole.

"The success of any industry relies on the collective efforts of its key stakeholders," said NPMA CEO Dominique Stumpf. "The Key Partners Program is designed to unite leading pest control companies and set a new industry standard for collaboration, innovation, and mutual growth. On behalf of NPMA, it is with deep respect and gratitude that we recognize Arrow Exterminators, Rentokil-Terminix and Rollins, Inc. for stepping into this leadership position and pledging their unwavering support as Key Partners."

Highlights of the Key Partners Program include:

1. **Sponsorship with Purpose:** Participating pest management companies are committed to sponsoring NPMA industry events, initiatives, educational programs and other collaborative efforts such as the Industry Issues Fund to drive positive change, advocate for, and defend and advance the industry. This commitment underscores their dedication to fostering growth and innovation and to legal advocacy and action.
2. **Commitment to Volunteerism:** Key Partners are actively engaged in the association through volunteerism by participating in industry committees such as Workforce Development, IDEA, and the PestVets Council among others, and allied industry groups such as QualityPro, the Professional Pest Management Foundation, and the Professional Pest Management Alliance. This hands-on involvement will empower Key Partners to contribute their expertise and insights to shape the future of the industry.
3. **Leadership and Vision:** Key Partners are also asked to pursue leadership positions within these committees and boards, leading by example to guide the industry towards greater success and help set strategic directions that benefit both the industry and NPMA's membership.

NPMA President Marillian Missitti expressed her enthusiasm for the program, stating, "We believe that true progress is achieved when we can all unite for a common cause or vision. The Key Partners Program is our way of amplifying our commitment to our industry and our mission of enabling NPMA members to be more professional, knowledgeable, and profitable through education, industry leadership, public policy advocacy, and growth of the market."

The Key Partners program complements the supplier community's Strategic Partner Program and allows NPMA to provide world-class educational opportunities and professional development to its members.

Companies interested in learning more about the Key Partners Program can contact Andrew Architect at aarchitect@pestworld.org.

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MPMA UPDATES WEBSITE

MPMA is excited to announce we have been working hard to update our web-site. It's the same address, www.mipma.org, but updated content! Our goal is to make important information quick and easy for our members to find.

The web-site also has a store where members can purchase products with MPMA's logo. Training registration links will still be posted on the web-site as well. We will be updating and improving the web-site continuously, so make sure to visit it often!

MPMA Board Member's have new email addresses specifically for MPMA matters. The email addresses are listed below and can also be found on the web-site. Don't hesitate to reach out!

MPMA Secretary Rhonda Wise: rhonda.wise@mipma.org

Board President Kevin Denardo: kevin.denardo@mipma.org

Board Vice-President Stephen Alcala: stephen.alcala@mipma.org

Board Secretary/Treasurer Charles Bellgraph: charles.bellgraph@mipma.org

Board Member Jason Sullivan: jason.sullivan@mipma.org

Board Member Jaime Pilbeam: jaime.pilbeam@mipma.org

Board Member Maria Sorrentino: maria.sorrentino@mipma.org

Board Member William Welsh: william.welsh@mipma.org

Board Member Andrew Peterson: andrew.peterson@mipma.org

Board Allied Representative: david.driver@mipma.org

MPMA Upcoming Training

12-8-2023- Ann Arbor–
Credits Requested: 8 Core 7A

12-15-2023- Saginaw- Credits
Requested: 8 7A or 7B

The 2024 Annual Winter Meeting is
February 22 & 23, 2024 at the Fire-
Keepers Casino & Hotel, Battle
Creek, MI.

Membership: In accordance with our bylaws, we have received the following applications for new membership. The names of the firms and their voting members are listed below. If any person has just cause as to why the applicant should not be a member they must protest in writing within 30 days of this publication. If no protests are received, their application will be submitted to the Board of Directors for consideration.

Brent's Bugs
Brent Young

True Pest Control Inc.
Diane Puffpaff

<p>Term Ends: 02/2024</p> <p>Kevin Denardo, President Rentokil/Ehrlich 41169 Vincenti Court Novi, MI 48375</p>	<p>Term Ends: 02/2024</p> <p>Jason Sullivan Action (WDI) Specialist, Inc. P.O. Box 118 Manistee, MI 49660 231-723-6888</p>	<p>Term Ends: 02/2024</p> <p>David Driver, Allied Representative Veseris 20994 Bridge Street Southfield, MI 48033 (800) 888-4897</p>
<p>Term Ends: 02/2024</p> <p>Steve Alcala, Vice President Pronto Pest Management 10130 Capital Street Oak Park, MI 48237 248-399-4298</p>	<p>Term Ends: 02/2026</p> <p>Andrew Peterson North Shore Pest Control 175 43rd Street Bloomington, MI 49026</p>	<p>MPMA PO Box 26546 Fraser, MI 48026 (P) 586-345-5879</p>
<p>Term Ends: 02/2024</p> <p>Charles Bellgraph, Secretary /Tres. Aardvark Pest Management, Inc. 2925 Remico Street SW Grandville, MI 49418 616- 530-9800</p>	<p>Term Ends: 02/2025</p> <p>Maria Sorrentino Pest Pros of Michigan, LLC 5068 S Sprinkle Rd. Portage, MI 49002 269-993-0051</p>	
<p>Term Ends: 02/2024</p> <p>Bill Welsh Rose Pest Solutions 8674 W ML Ave. Kalamazoo, MI 49009 616-292-4998</p>	<p>Term Ends: 02/2025</p> <p>Jamie Pilbeam Superior Pest Control 4251 Stafford Ave. SW Wyoming, MI 49548 616-247-7500</p>	



Best of the Best Recognized at NPMA's Annual Event

BOSTON, MA (October 19, 2023) – The National Pest Management Association (NPMA) recognized industry leaders as part of their Thursday General Session at PestWorld 2023, being held in Honolulu, HI.

During its annual awards ceremony, held Thursday, October 19, several key awards were presented, including the ACE Professional Award (presented by the Entomological Society of America), Emerging Leaders Award, NPMA Gives Award, Committee of the Year Award, Chairperson of the Year Award, Women of Excellence Award, and the Pinnacle Award.

Randy McCarty of ABC Home & Commercial Services in Lewisville, TX, received the Entomological Society of America's ACE Professional Award.

AJ Treleven of Sprague Pest Solutions was the recipient of the Emerging Leaders Award. This award recognizes rising stars, who have already made significant contributions to the Association and/or to the pest management profession and have demonstrated the potential for leadership and continuing service. The award is sponsored by Rentokil Terminix.

Pest Management Systems, Inc. (PMi) of Greensboro, NC, was awarded the NPMA Gives Award. This award recognizes NPMA member companies that have demonstrated leadership through their dedication and contribution to the good of the community. This award is sponsored by WorkWave.

The Inclusion, Diversity, and Equity (IDE) Task Force was awarded Committee of the Year, and Joel Nolasco of NuBorn Pest Control, chair of the Diversity Council, was the recipient of the Committee Chair of the Year Award.

Judy Dold of Rose Pest Solutions received the Women of Excellence Award. This award recognizes female pest management professionals who demonstrate outstanding leadership and have made notable contributions to the development and growth of other women in the industry. This award is sponsored by Target Specialty Products.

The Pinnacle Award was presented to Larry and Alfie Treleven of Sprague Pest Solutions. The Pinnacle Award, NPMA's most coveted and prestigious accolade, honors an individual who has contributed not only to the success of the association but to the industry as a whole over a lifetime or career.

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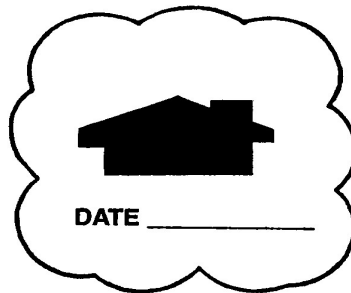
P.O. Box 26546 Fraser, MI 48026-6546

Rhonda Wise
Phone: 586-345-5879
Executive Secretary

DON'T RUN OUT! ORDER YOURS TODAY!

To comply with state regulations, please post this sticker on a window, door, or other readily visible surface at the primary point of entry for the building. It must remain posted for 48 hours after the pesticide application (date is written below).

peel off here



(Sample)

REGULATION 637 POSTING STICKERS

Michigan Pest Management Association has posting stickers according to Regulation 637 Standards Available for pest control companies at a reasonable rate. Each sticker has a house/cloud and is easily removed from window and doors. Sticker costs: Member Rate= \$80.00 per 1000, NON Member Rate=\$125.00, plus shipping. Please fill out the enclosed form and mail it with your check or money order to:

M.P.M.A.

P.O. BOX 26546

Fraser, MI 48026-6546

POSTING STICKER ORDER FORM

NAME: _____

COMPANY: _____

ADDRESS: _____

CITY: _____ STATE: _____ ZIP: _____ PHONE: _____

Shipping-1,000-\$10.00 over 1,000- \$15.00 : _____ \$ ENCLOSED:\$ _____